

*Presentation for ISC General Assembly  
in Kompong Thom on 14 October 2011*



*Orientations, main objectives  
and priorities for the ISC  
in 2012 - 2013*





# Irrigation Service Center background

An initiative proposed by

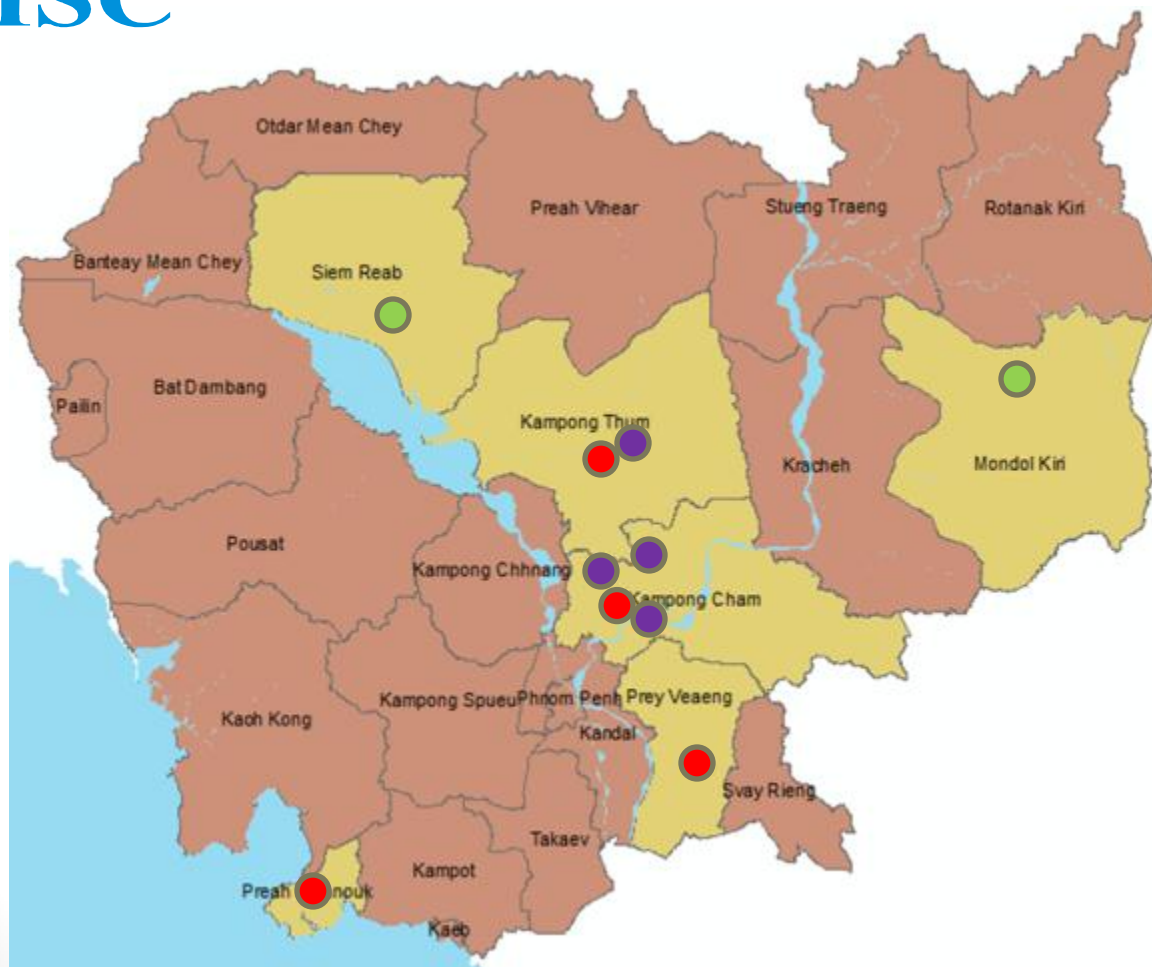
and funded by



- ✓ **AFD funding for ASIrri Project:** *“Projet d’Appui aux Irrigants et aux Services pour les Irrigants Cambodge – Haïti – Mali (ASIrri)”*
- ✓ **EU Food Facility funding** (Jan 2010-Jun 2011)
- Project duration: January 2009 – **Dec 2011**

(may be possible to extend a bit according to fund left...)

# Working area in 2010-2011



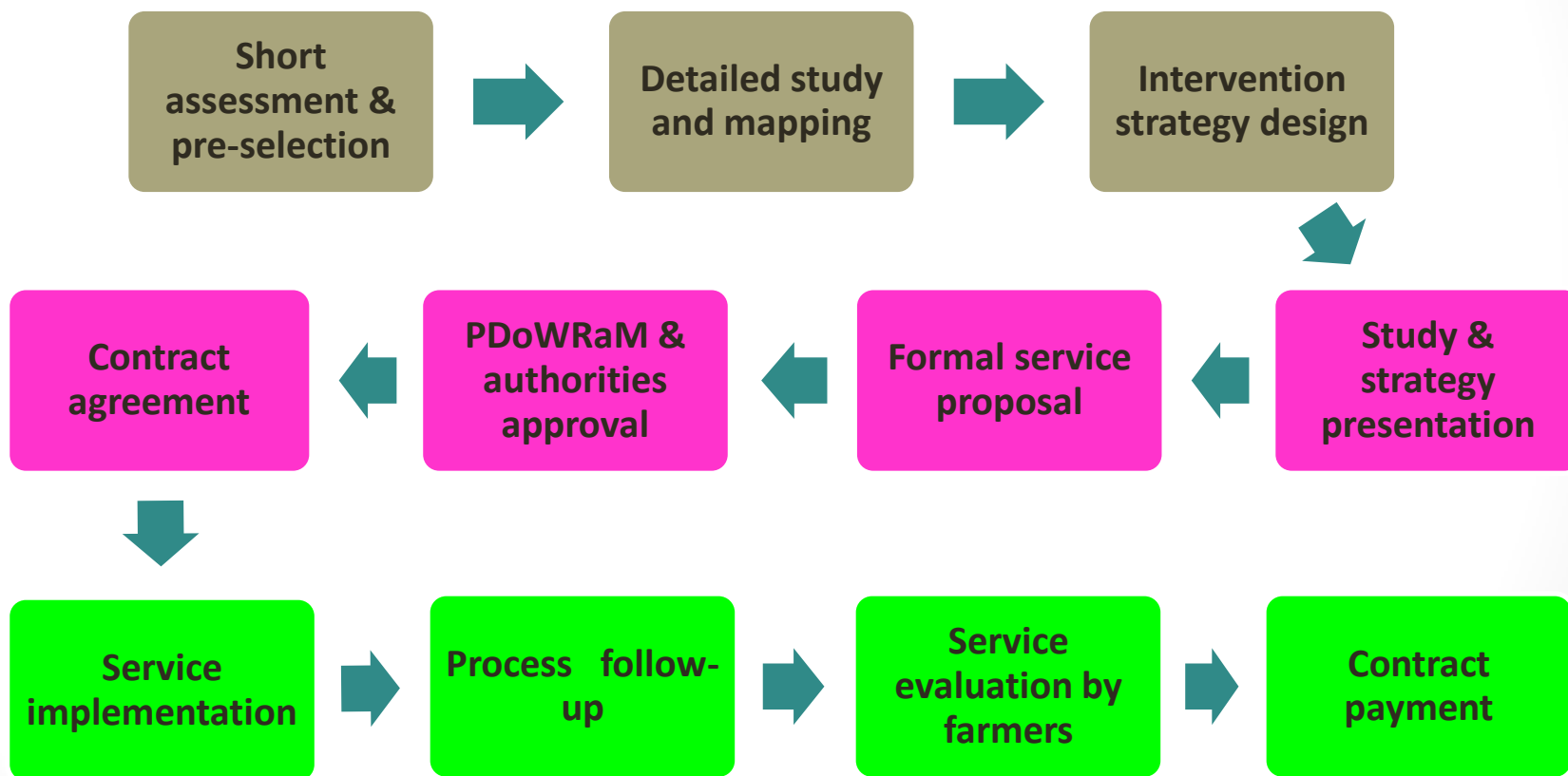
Service Contracts  
signed with

- 6 FWUCs\*
- 4 FWUGs\*
- 5 commune councils

6 provinces: 

- Siem Reap,
- Kompong Thom,
- Kompong Cham
- Prey Veng
- Modulkiri
- Sihanuk

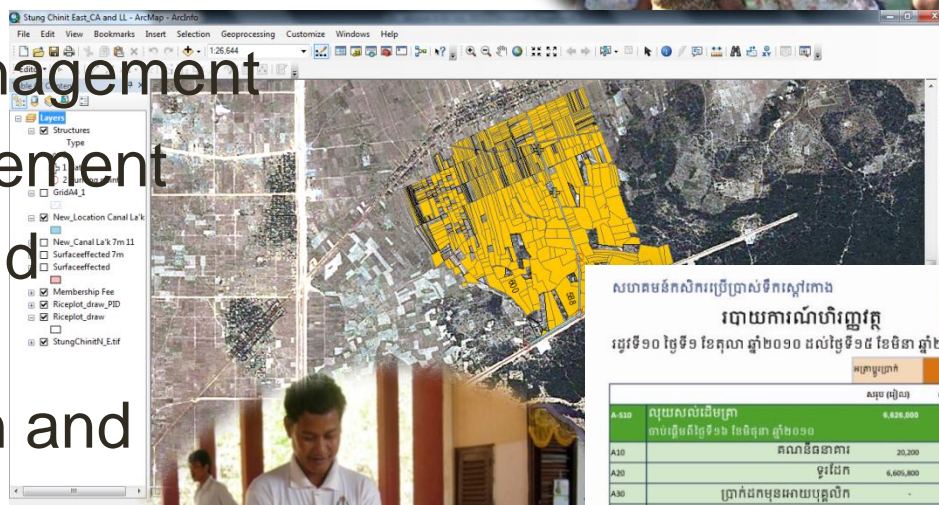
# Contract process





# Services developed

- 1) Institutional organization
- 2) Operation and water management
- 3) Irrigation scheme improvement
- 4) Maintenance planning and monitoring
- 5) FWUC database creation and update
- 6) ISF collection
- 7) Financial management
- 8) Linkage between stakeholders
- 9) Evaluation on FWUC management

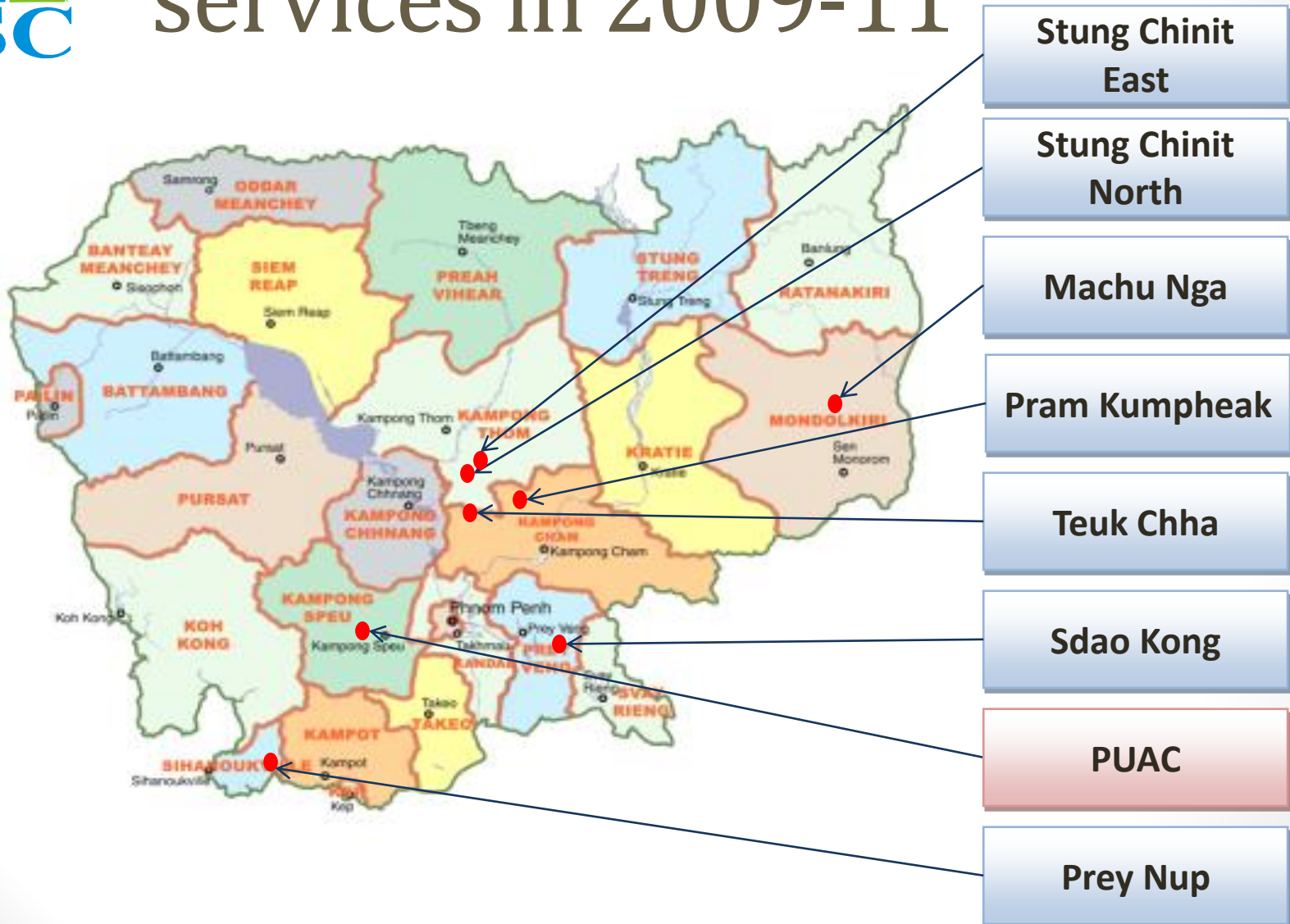


សមាគមមីកសិករព្រៃប្រាសាទកែវ  
របាយការណ៍ហិរញ្ញវត្ថុ  
រដូវទី១ ថ្ងៃទី១ ខែតុលា ឆ្នាំ២០១០ ដល់ថ្ងៃទី៣១ ខែមីនា ឆ្នាំ២០១១

	សរុប (រៀល)	សរុប (ដុល្លារ)
A-530 លុយសរុបដើមគ្រា តាមផ្ទៃដី ២២១២២ ហិកតា ២២១២២	6,628,800	1,630
A30 គណនីធនាគារ	20,300	5
A30 ទុនរដ្ឋ	6,605,800	1,631
A30 ប្រាក់ដកមុខដោយប្រទេស	-	-
A40 ប្រាក់ជំពាក់ផ្សេងៗ	-	-
I លុយចូល	37,187,800	9,182
B10 ថ្លៃសេវាកម្មសរុបផ្ទៃដី	9,961,200	2,480
B20 ប្រាក់សេវាកម្មផ្ទៃដី	-	-
B30 ប្រាក់សេវាកម្មផ្ទៃដី	-	-
B40 ប្រាក់ជំនួយ	28,863,200	6,633
B50 ប្រាក់ជំនួយ	363,300	90
B60 ប្រាក់ជំនួយ	-	-
	16,480,000	4,088
	1,260,000	311
	2,122,300	528
	10,203,300	2,519
	2,094,000	715
	27,333,800	6,748
	21,066,900	5,202
	6,264,900	1,547
	-	-
	-	-



# FWUC & FO who received services in 2009-11

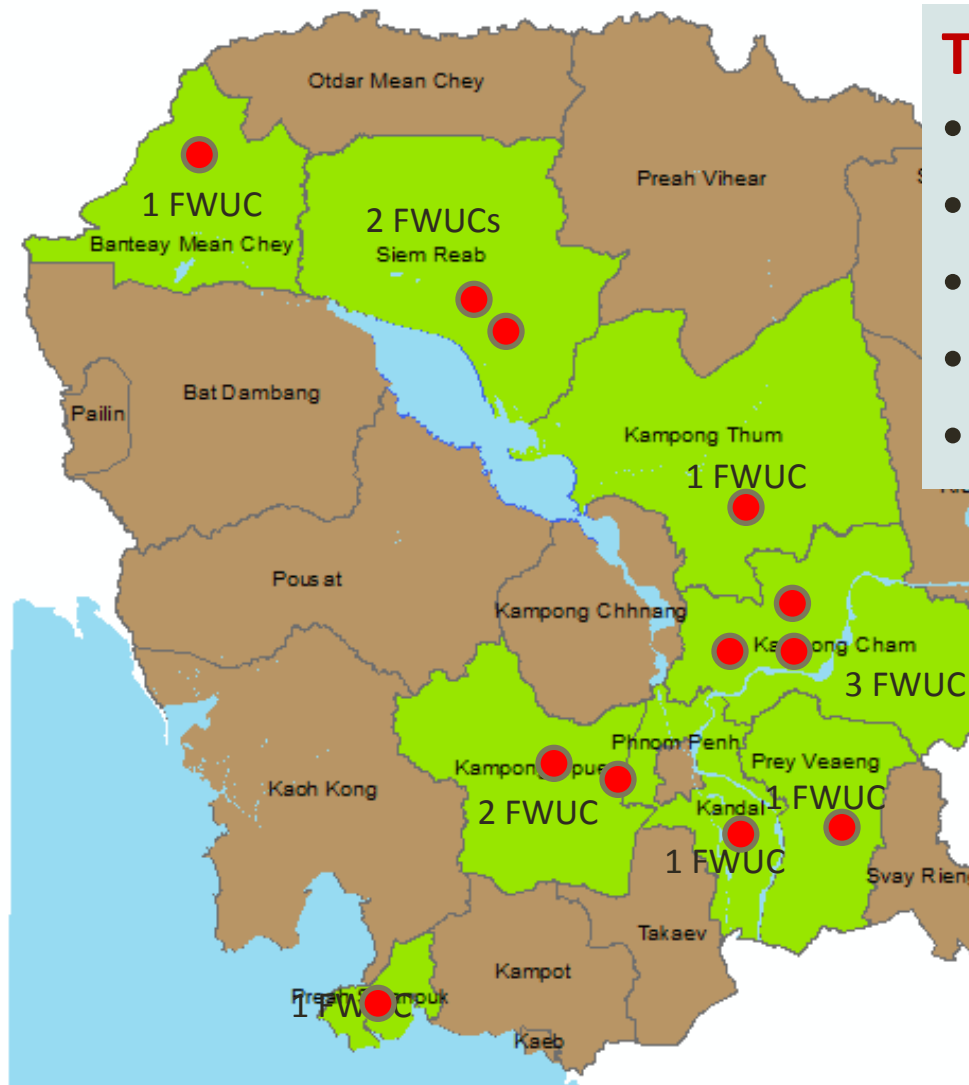




# Service delivered in 2009-11

Service	SCN	SCE	5KPH	TKC	SDK	PN	MCN	PUAC
1. Institutional organization		V	V	V		V	V	
2. Operation & water management			V	V	V			
3. Irrigation scheme improvement		V	V	V				
4. Maintenance planning & monitoring	V			V	V			
5. FWUC database creation & update	V	V	V		V		V	
6. ISF collection	V				V			
7. Financial management	V	V	V	V	V	V		V
8. Coordination between stakeholders	V			V				
9. Evaluation of FWUC management	V	V	V	V	V	V		

# Create and support the Farmer & Water Net (FWN)



## The network involves:

- 12 FWUCs
- from 8 provinces
- 206 villages
- ~20,000 farmers
- Irrigated area: ~23,000 ha

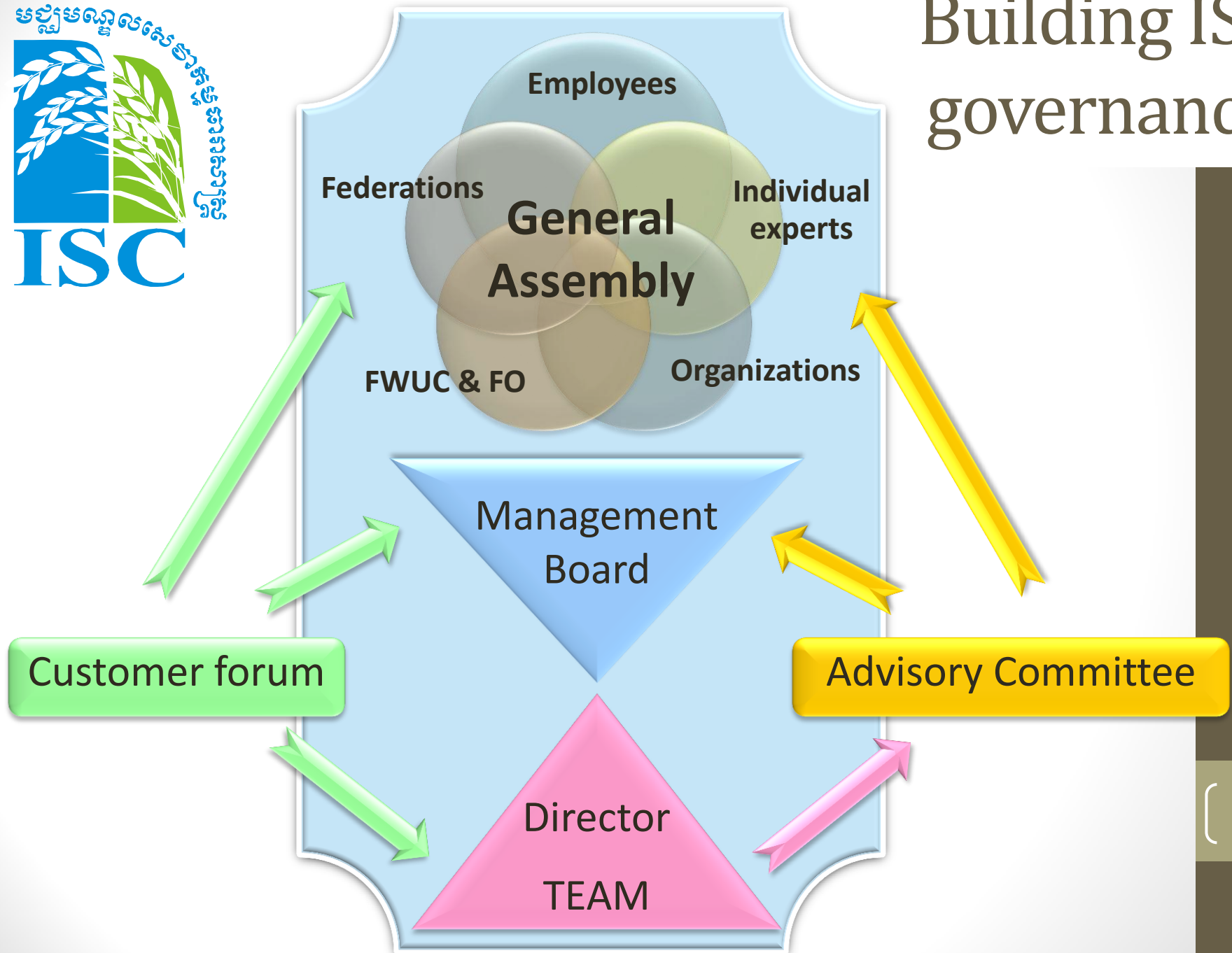


## Main events in 2011

- 1<sup>st</sup> GA: 26-27 May 2011
- FWN statutes validated



# Building ISC governance





# What is left to do with ASIrri project?

- Finalize some field work, especially the construction in **Stung Chinit East** and the audit in **Prey Nup**
- Write training **manuals**
- Organize a **national workshop** end of November
- **Register** ISC & FWN at the Ministry of Interior
- Make a presentation of the project results to the donors and at MOWRAM level
- Project **evaluation** in January - February
- Participate to the **3 countries workshop** in France in March
- Write some more project proposals...





# End of the project...

## But birth of an new NGO!

- All GRET contract will be terminated end of the year...
- The ISC management board will have to decide recruiting staff according to its needs and capacities
- Future collaborations with GRET will be negotiated as partners or according to service contracts
- Hand-over of the materials and funds (from previous services contracts)



# Potential future contracts...

- Irrigation Management Organizational Study in Takeo for **CAVAC** from mid-November to mid-February
- Proposal to the “DPO” department of **AFD** for a three year project (50% co-funding)
- Other potential collaborations with:
  - **ADB – WRMSDP** as service providers for the FWUC from NWISP
  - **EU** call for proposals?
  - for small local initiatives call for proposals, etc.

**Risk of low activity level** during the first six months of 2012  
Need to extend the search for funding activities next year.





# What should we propose to the donors?

- Need for the GA to **give clear orientations and fix priorities** to the management board for building its future activities
- It should be based on the **Vision – Mission – Objectives – Values** of the organization as stated in the statutes
- It should be practical and realistic

Before proposing something,

are there questions?

ideas that GA members want to share?

# Vision



- A pool of **professionals**,  
with a **practical** experience  
of **irrigation management**  
issues,  
provides **affordable** and  
**quality services**  
to **FWUC\*** and other  
Farmer Organizations

# Mission



Support the **collective** management of FWUC and FO to ensure :

- the **sustainable maintenance** of irrigation schemes
- the **efficient and fair sharing of water** between users
- **accountability** and transparent financial management

# Objectives



- To develop and implement **professional services** adapted to the particular needs of FWUC and FO.
- To strengthen **links** between concerned institutions, donors, professionals and farmer organizations involved in the water sector.



# Values



- Ensure its services are **affordable** for Farmer Organizations; Beneficiaries shall **pay** for the service costs.
- Ensure the best **quality** of services possible and activities shall always be **result oriented**; Farmer Organizations shall **evaluate** activities and results;
- Give priority to community and **collective** benefits over individual ones;
- Promote respectful exchanges and **equal relationships** between all stakeholders whether farmers, technicians, engineers, any experts and civil servants;
- Ensure a high level of **transparency** regarding its internal management and promote transparent management within Farmer Organizations.

# Orientations

- Build team capacity
- Achieve results on FWUC management improvement
- Defend the role of the FWUC in irrigation development
- Develop collaborations with more donors (but not any kind of collaboration)
- Strengthen ISC economy
- Strengthen ISC as an autonomous institution

for making the ISC a learning organization  
which can adapt to its environment!



10 objectives for going  
forward in 2012 -2013





# 1. Continue support to FWUC

- Continue the supports to existing customers

- Teuk Chha
- Stung Chinit East
- Pram Kumpheak
- Stung Chinit North
- Sdao Kong
- Prey Nup

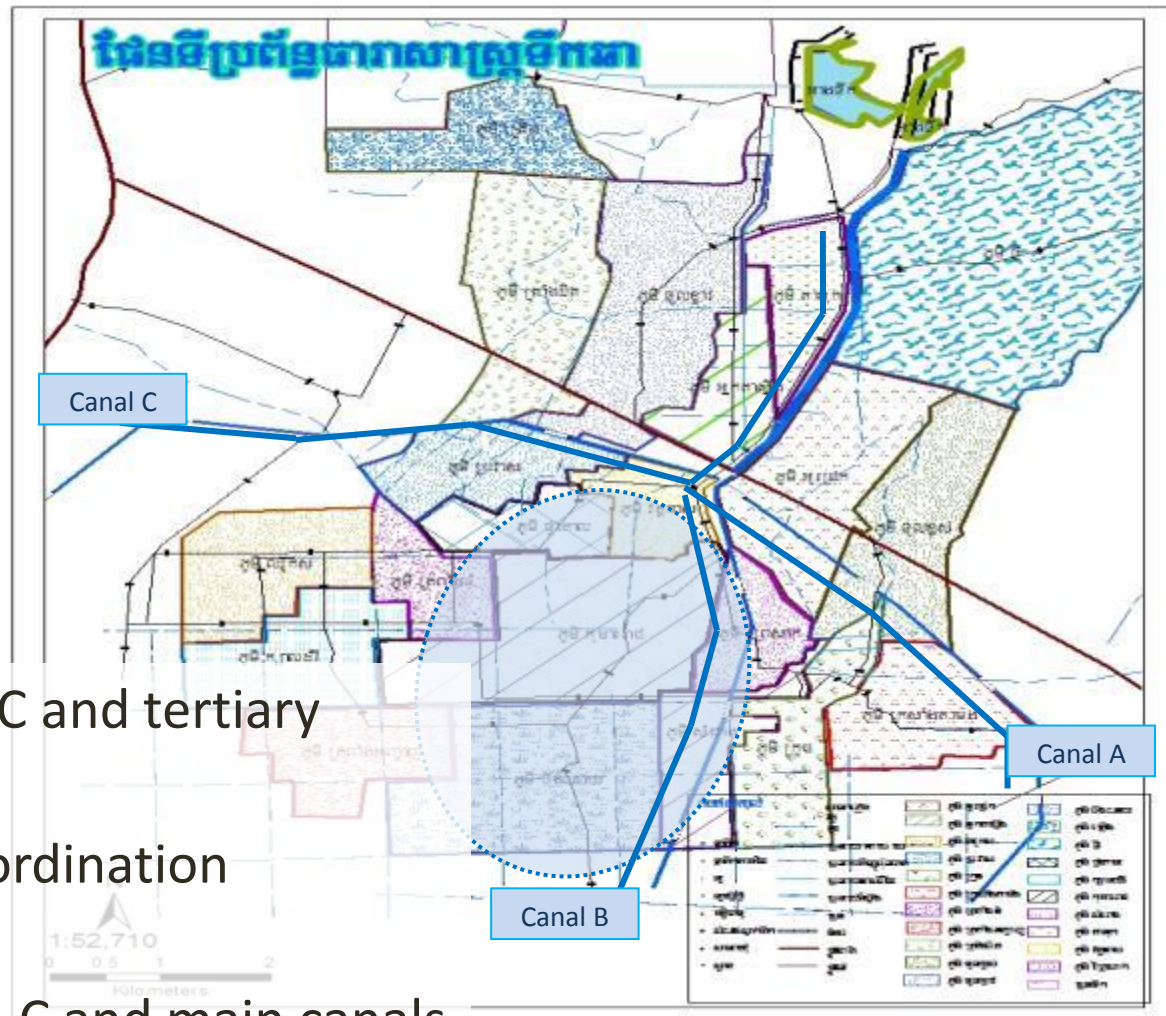


by order of priority and risk of failure if no support is continued



# In Teuk Chha

- Maintenance of Canal A & C and tertiary levels
- Creation of a Reservoir Coordination Committee
- Create FWUG for canal A & C and main canals
- Hydrologic study (water resource capacity?)
- Create a complete database
- Improve water service, water sharing
- Collect ISF





## 2. Support to new FWUC

- Develop new collaborations according to which priorities?
  1. FWUC with the highest level of management (especially regarding ISF collection) according to evaluation
  2. Manageable irrigation schemes, good economic potential
  3. Good collaboration and investment capacity from the commune
  4. FWUC according to donor support
  5. FWUC member of FWN
  6. Easy access, etc.



### 3. Improve access to service

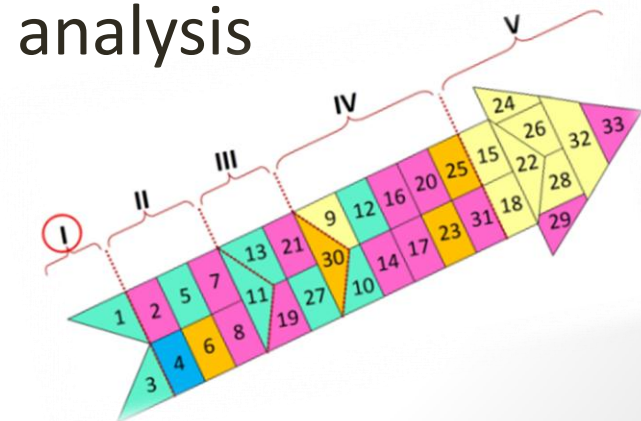
## Open a new ISC office

- Difficult and costly to develop new collaborations in far away provinces
- Not too many manageable FWUC around Kompong Thom
- Priority to **Takeo** and **Batdambang** due to the importance of irrigation in these provinces
- If new human resources: focus on local staff and training more than people from Phnom Penh



## 4. Improve service quality

- Strengthen the team operational capacities for implementing service by training the team about:
  - Hydrology
  - Maintenance, construction
  - Water management at plot level
  - Crop and farm economical analysis
  - Cartography
  - Etc.





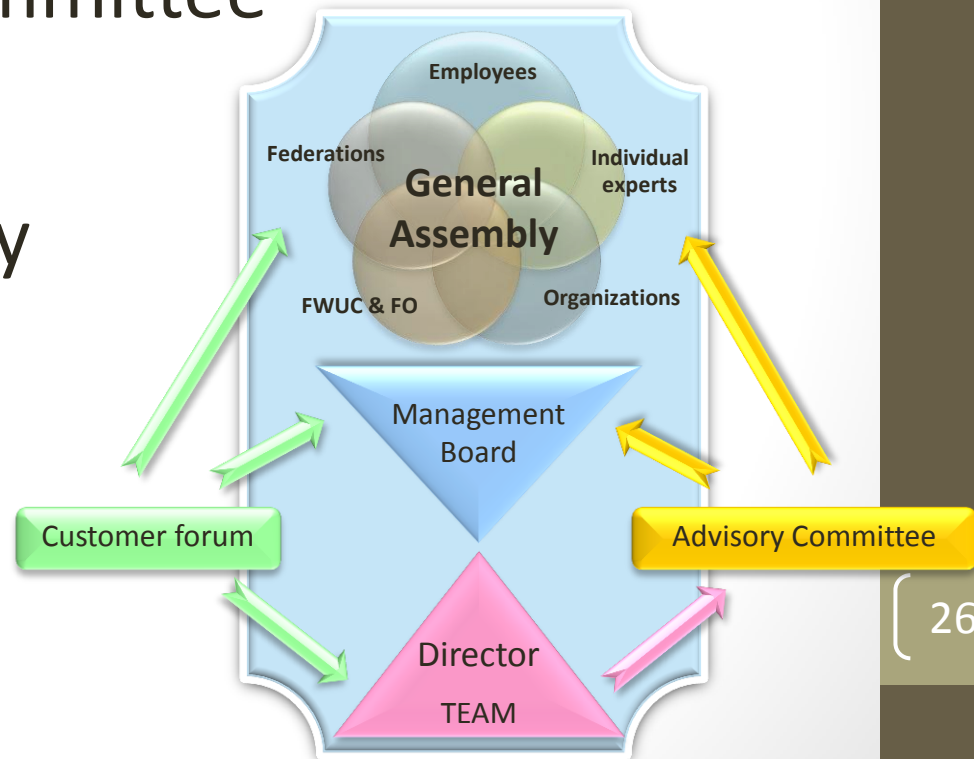
## 5. Strengthen ISC management tools

- Financial procedures
- Accounting
- Process of contracting services
- Budget plan
- Calculate unit cost for services



## 6. Activate ISC governance

- Share roles between MB members
- Create an Advisory Committee
- Organize
  - the General Assembly
  - the Customer Forum
- Role of the president
- Role of the director



# 7. Strengthen FWN

- Registration at Mol
- Presentation to MOWRAM
- Extend the number of members to 20 in 2012
  - priority to highest management level according to evaluation, financial capacity, support from donors, other provinces
- Make a budget plan
- Improve communication between members of the board
- Edit a presentation document with basic data about all the members
- Evaluate members every years
- Continue regular meetings (every 3-4 months) with
  - trainings (budget preparation, ISF collection...)
  - discussions on policy issues:
    - access to maintenance fund
    - subsidy before ISF collection



## 8. Create an investment fund

- Develop procedure for a revolving fund for providing loans to FWUC who want to invest in their infrastructures
- The access to this fund could be managed by FWN
- Link with Commune Development Fund





## 9. Develop new activities for FWUC

- Associative saving
- Quality control
- Organic production
- Marketing services
- Collective purchase of inputs





# 10. Extend services to other Farmer Organizations

- FO and federations
- Financial management services?
- Financial control?

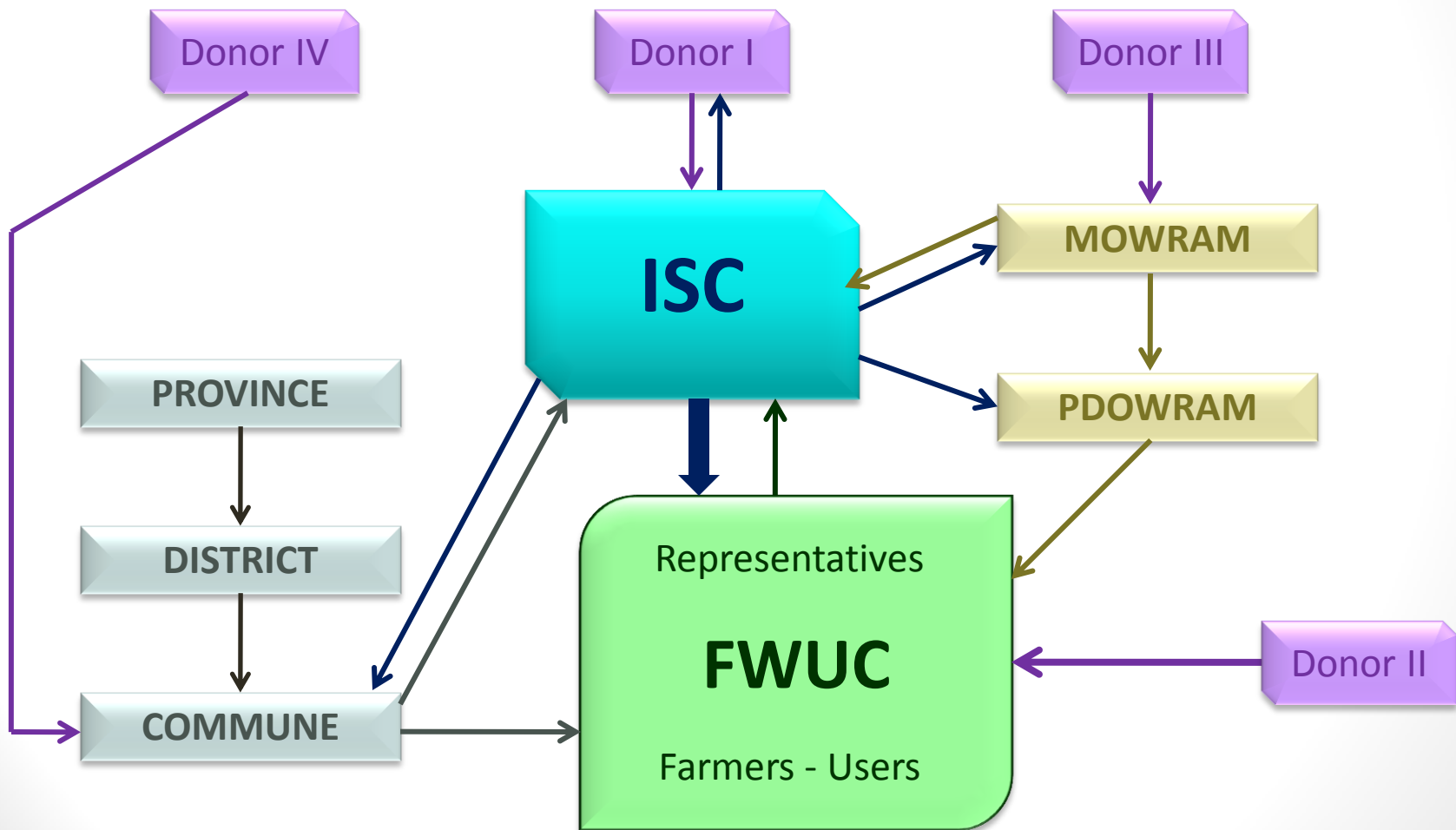




# Priority level?

No	Objective	Priority level?
1	Continue activities with existing customers	
2	Develop collaborations with new FWUC	
3	Improve access to the services / open a new office	
4	Improve service quality / Capacity building	
5	Strengthen ISC management tools	
6	Activate ISC governance	
7	Strengthen FWN	
8	Create an investment fund	
9	Develop new activities for FWUC	
10	Extend services to other Farmer Organizations	
11	Other?	

# Strategy



# The ISC team in 2011



## And in 2012 ?